

MAGAZINE Publisher's Statement

6 months ended June 30, 2014 Subject to Audit

Instructor

Field Served: Teachers of Kindergarten through 8th grade.

Definition of List Source Recipients: Teachers.

Method of Circulation for Analyzed Nonpaid Circulation: Delivered via USPS.

Published by Scholastic Inc. Frequency: 6 times/year

TOTAL AVERAGE PAID, VERIFIED & ANALYZED NONPAID CIRCULATION

Average for the

Statement Rate Above % Above Period % Base (Below) (Below)

Paid, Verified & Analyzed Nonpaid Circulation: (See Par. 6)

Subscriptions:

Paid 91,383 85.9 Verified **Total Paid & Verified Subscriptions** 85.9 91,383 Single Copy Sales **Total Paid & Verified Circulation** 91,383 85.9 **None Claimed Total Analyzed Nonpaid Circulation** 14,949 14.1 **None Claimed** 100.0 **None Claimed** Total Paid, Verified & Analyzed Nonpaid Circulation 106,332

2. **PRICES**

| | Suggested | Average Price (2) | | |
|---------------------------------------|-------------------|-------------------|------------------|--|
| | Retail Prices (1) | Net | Gross (Optional) | |
| Average Single Copy | N/A | | | |
| Subscription | \$14.00 | | | |
| Average Subscription Price Annualized | | | | |
| (6 issue frequency) | | \$7.44 | | |
| Average Subscription Price per Copy | | \$1.24 | | |
| (1) For the Statement period | | | | |

(2) Represents subscriptions for the 12 months ended December 31, 2013.

PAID, VERIFIED & ANALYZED NONPAID CIRCULATION BY ISSUE 3.

| | | | Total Paid & | | Total Paid & | | Total Paid, Verified, |
|--------|---------------|---------------|---------------|-------------|--------------|----------|-----------------------|
| | Paid | Verified | Verified | Single Copy | Verified | Analyzed | & Analyzed |
| Issue | Subscriptions | Subscriptions | Subscriptions | Sales | Circulation | Nonpaid | Nonpaid |
| Winter | 98,068 | | 98,068 | | 98,068 | 14,960 | 113,028 |
| Spring | 91,212 | | 91,212 | | 91,212 | 14,949 | 106,161 |
| Summer | 84,869 | | 84,869 | | 84,869 | 14,938 | 99,807 |

AVERAGE CIRCULATION BY REGIONAL, METRO & DEMOGRAPHIC EDITIONS 4.

None

| 5. TREND ANALYSIS | | | | | | | | | | |
|--|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|
| | 2009 | % | 2010 | % | 2011 | % | 2012 | % | 2013 | % |
| Subscriptions: | | | | | | | | | | |
| Paid | 135,742 | 84.6 | 109,596 | 91.8 | 109,784 | 99.2 | 102,960 | 99.2 | 99,289 | 92.9 |
| Verified | N/A | | 177 | 0.2 | 616 | 0.5 | 492 | 0.5 | N/A | |
| Total Paid & Verified Subscriptions | 135,742 | 84.6 | 109,773 | 92.0 | 110,400 | 99.7 | 103,452 | 99.7 | 99,289 | 92.9 |
| Single Copy Sales | 505 | 0.3 | 401 | 0.3 | 281 | 0.3 | 261 | 0.3 | 160 | 0.1 |
| Total Paid & Verified Circulation | 136,247 | 84.9 | 110,174 | 92.3 | 110,681 | 100.0 | 103,713 | 100.0 | 99,449 | 93.0 |
| Year Over Year Percent of Change | | -10.2 | | -19.1 | | 0.5 | | -6.3 | | -4.1 |
| Total Analyzed Non-Paid Circ. | 24,285 | 15.1 | 9, 155 | 7.7 | N/A | | N/A | | 7,464 | 7.0 |
| Year Over Year Percent of Change | | -6.5 | | -62.3 | | | | | | |
| Total Paid, Verified & Analyzed Non-Paid Circ. | 160,532 | 100.0 | 119,329 | 100.0 | 110,681 | 100.0 | 103,713 | 100.0 | 106,913 | 100.0 |
| Year Over Year Percent of Change | | -9.7 | | -25.7 | | -7.2 | | -6.3 | | 3.1 |
| Avg. Annualized Subscription Price | \$8.87 | | \$9.04 | | \$8.91 | | \$8.81 | | \$7.67 | |

6. SUPPLEMENTAL ANALYSIS OF AVERAGE PAID, VERIFIED & ANALYZED NONPAID CIRCULATION

The following averages, as reported below, are included in Par. 1 and annotated here per applicable rules. See Par. 9 for full explanation

| | Average for Period | % of Circulation |
|---|-----------------------|---------------------|
| PAID SUBSCRIPTIONS | | |
| Individual Subscriptions* | 44,388 | 41.7 |
| Sponsored Sales | 46,995 | 44.2 |
| TOTAL PAID SUBSCRIPTIONS | 91,383 | 85.9 |
| VERIFIED SUBSCRIPTIONS | | |
| TOTAL VERIFIED SUBSCRIPTIONS | | |
| TOTAL PAID & VERIFIED SUBSCRIPTIONS | 91,383 | 85.9 |
| SINGLE COPY SALES | | |
| TOTAL SINGLE COPY SALES | | |
| TOTAL PAID & VERIFIED CIRCULATION | 91,383 | 85.9 |
| ANALYZED NONPAID | | |
| List Source | 14,949 | 14.1 |
| TOTAL ANALYZED NONPAID | 14,949 | 14.1 |
| TOTAL PAID, VERIFIED & ANALYZED NONPAID | 106,332 | 100.0 |
| *Included in Average Price calculation. | | |

6A. ADDITIONAL ANALYSIS OF VERIFIED PUBLIC PLACE

The following represents the average public place copies made available during the statement period to the following public areas:

None

6B. ADDITIONAL ANALYSIS OF VERIFIED INDIVIDUAL USE

The following represents the average individual use copies made available during the statement period to the following individuals:

None

7. GEOGRAPHIC DATA for the Spring 2014 issue

Total paid & verified circulation of this issue was 0.2% less than the total average paid & verified circulation. Total analyzed nonpaid circulation of this issue was the same as the total average analyzed nonpaid circulation

| STATE | PAID SUBSCRIP- TIONS | VERIFIED SUBSCRIP- TIONS | TOTAL PAID & VERIFIED SUBSCRIP- TIONS | SINGLE COPY SALES | TOTAL PAID & VERIFIED CIRCULA- TION | ANALYZED NONPAID | TOTAL CIRCULA TION |
|----------------------|----------------------------|--------------------------------|---|-------------------------|---|---------------------|--------------------------|
| Alabama | 2,668 | | 2,668 | | 2,668 | 100 | 2,76 |
| Arizona | 1,003 | | 1,003 | | 1,003 | 163 | 1,16 |
| Arkansas | 707 | | 707 | | 707 | 154 | 86 |
| California | 4,827 | | 4,827 | | 4,827 | 2,237 | 7,06 |
| Colorado | 1,159 | | 1,159 | | 1,159 | 339 | 1,49 |
| Connecticut | 940 | | 940 | | 940 | 184 | 1,12 |
| Delaware | 337 | | 337 | | 337 | 40 | 37 |
| District of Columbia | 84 | | 84 | | 84 | 7 | 9 |
| Florida | 3,977 | | 3,977 | | 3,977 | 363 | 4,34 |
| Georgia | 2,972 | | 2,972 | | 2,972 | 155 | 3,12 |
| Idaho | 360 | | 360 | | 360 | 89 | 44 |
| Illinois | 3,723 | | 3,723 | | 3,723 | 769 | 4,49 |
| Indiana | 2,056 | | 2,056 | | 2,056 | 359 | 2,41 |
| lowa | 1,806 | | 1,806 | | 1,806 | 366 | 2,17 |
| Kansas | 1,664 | | 1,664 | | 1,664 | 161 | 1,82 |
| Kentucky | 3,103 | | 3,103 | | 3,103 | 143 | 3,24 |
| Louisiana | 815 | | 815 | | 815 | 170 | 98 |
| Maine | 595 | | 595 | | 595 | 120 | 71 |
| Maryland | 1,297 | | 1,297 | | 1,297 | 188 | 1,48 |
| Massachusetts | 1,521 | | 1,521 | | 1,521 | 446 | 1,96 |
| Michigan | 2,165 | | 2,165 | | 2,165 | 584 | 2,74 |
| Minnesota | 6,231 | | 6,231 | | 6,231 | 456 | 6,68 |
| Mississippi | 1,136 | | 1,136 | | 1,136 | _66 | 1,20 |
| Missouri | 3,004 | | 3,004 | | 3,004 | 275 | 3,27 |
| Montana | 547 | | 547 | | 547 | 72 | 61 |
| Nebraska | 1,829 | | 1,829 | | 1,829 | 158 | 1,98 |
| Nevada | 703 | | 703 | | 703 | 118 | 82 |
| New Hampshire | 385 | | 385 | | 385 | 82 | 46 |
| New Jersey | 2,349 | | 2,349 | | 2,349 | 422 | 2,77 |
| New Mexico | 485 | | 485 | | 485 | 48 | 53 |
| New York | 3,156 | | 3,156 | | 3,156 | 1,221 | 4,37 |
| North Carolina | 3,811 | | 3,811 | | 3,811 | 237 | 4,04 |
| North Dakota | 1,056 | | 1,056 | | 1,056 | 150 | 1,20 |
| | | | | | | | |

| STATE | PAID SUBSCRIP- TIONS | VERIFIED SUBSCRIP- TIONS | TOTAL PAID & VERIFIED SUBSCRIP- TIONS | SINGLE COPY SALES | TOTAL PAID & VERIFIED CIRCULA- TION | ANALYZED NONPAID | TOTAL CIRCULA- TION |
|----------------------|----------------------------|--------------------------------|---|-------------------------|---|---------------------|---------------------------|
| Ohio | 3,226 | | 3,226 | | 3,226 | 478 | 3,704 |
| Oklahoma | 997 | | 997 | | 997 | 123 | 1,120 |
| Oregon | 1,023 | | 1,023 | | 1,023 | 166 | 1,189 |
| Pennsylvania | 3,506 | | 3,506 | | 3,506 | 851 | 4,357 |
| Rhode Island | 173 | | 173 | | 173 | 59 | 232 |
| South Carolina | 967 | | 967 | | 967 | 88 | 1,055 |
| South Dakota | 714 | | 714 | | 714 | 100 | 814 |
| Tennessee | 4,555 | | 4,555 | | 4,555 | 136 | 4,691 |
| Texas | 3,079 | | 3,079 | | 3,079 | 720 | 3,799 |
| Utah Vermont | 759 270 | | 759 270 | | 759 | 217 52 | 976 322 |
| Virginia | 2,663 | | 2,663 | | 270 2.663 | 339 | 3.002 |
| Washington | 2,003 | | 2,003 | | 2,003 | 325 | 2,585 |
| West Virginia | 306 | | 306 | | 306 | 109 | 415 |
| Wisconsin | 2,268 | | 2,268 | | 2,268 | 456 | 2.724 |
| Wyoming | 361 | | 361 | | 361 | 55 | 416 |
| TOTAL 48 CONTER- | | | 001 | | 001 | | 110 |
| MINOUS STATES | 89,598 | | 89,598 | | 89,598 | 14,716 | 104,314 |
| WINOUS STATES | 05,550 | | 05,550 | | 03,330 | 14,710 | 104,314 |
| Alaska | 314 | | 314 | | 314 | 57 | 371 |
| Hawaii | 1,029 | | 1,029 | | 1,029 | 176 | 1,205 |
| TOTAL ALASKA | | | ,,,,,, | | , | | , |
| & HAWAII | 1,343 | | 1,343 | | 1,343 | 233 | 1,576 |
| U.S. Unclassified | 1,343 | | 1,040 | | 1,343 | 233 | 1,570 |
| | | | | | | | |
| TOTAL UNITED | | | | | | | |
| STATES | 90,941 | | 90,941 | | 90,941 | 14,949 | 105,890 |
| Poss. & Other Areas | 100 | | 100 | | 100 | | 100 |
| U.S. & POSS., etc. | 91,041 | | 91,041 | | 91,041 | 14,949 | 105,990 |
| Canada | 9 | | 9 | | 9 | | 9 |
| International | 79 | | 79 | | 79 | | 79 |
| Other Unclassified | | | | | | | |
| Military or Civilian | | | | | | | |
| Personnel Overseas | 83 | | 83 | | 83 | | 83 |
| GRAND TOTAL | 91,212 | | 91,212 | | 91,212 | 14,949 | 106,161 |

8. ANALYSIS OF TOTAL NEW AND RENEWAL PAID INDIVIDUAL SUBSCRIPTIONS

Total gross subscriptions (new and renewal) sold in the six month period ended June 30, 2014

| A. DURATION (a) One to six months (1 to 3 issues) | 14 | % 0.1 |
|--|-------|----------|
| (b) Seven to eleven months (4 to 5 issues) | 5 | 0.0 |
| (c) Twelve months (6 issues) | 4.540 | 46.1 |
| (d) Thirteen to twenty-four months | 3,561 | 36.2 |
| (e) Twenty-five months and more | 1,729 | 17.6 |
| Total Subscriptions Sold in Period | 9,849 | 100.0 |
| B. USE OF PREMIUMS | | |
| (a) Ordered without premium(b) Ordered with material reprinted from this | 9,490 | 96.4 |
| publication | None | |
| (c) Ordered with other premiums, See Par. 9 | 359 | 3.6 |
| Total Subscriptions Sold in Period | 9,849 | 100.0 |

| C.CHANNELS (a) Ordered by subscriber action via direct mail, direct mail agents, inserts, online, renewals, catalogs, or | | % |
|--|-------|-------|
| other outlets available to the subscribers | 9,397 | 95.4 |
| (b) Ordered by subscribers in response to unsolicited telemarketing and door to door selling | 69 | 0.7 |
| (c) Ordered by subscribers in response to fund-raising programs of schools, churches, and other similar organizations | 383 | 3.9 |
| (d) Subscriptions as part of membership in an organization | None | |
| Total Subscriptions Sold in Period | 9,849 | 100.0 |

9. EXPLANATORY

- (a) Suggested Retail Prices: Subscriptions: U.S., 2 yrs. \$28.00; 3 yrs. \$42.00. Canada, 1 yr. \$24.95. International, 1 yr. \$27.95.
- (b) Average nonanalyzed nonpaid circulation for the 6 month period: 895 copies per issue.
- (c) Post expiration copies: None.
- (d) Sponsored Subscription Sales: The average of 46,995 copies per issue, shown in Par. 6 and included in Par. 1, represents copies purchased by various business concerns in quantities of 11 or more.
- (e) List Source, averaging 14,949 copies per issue, shown in Par. 6 and included in Par. 1, represents names obtained from the nonpaid lists of Red Apple Teachers.
- (f) Use of Premiums: A tote bag, a briefcase, Scholastic Book Club Bonus Points, or an activity book, with no advertised or stated values, were offered with some subscriptions.

10. VARIANCE

Latest released Audit Report for 12 months ended June 30, 2013; Variation from Publisher's Statements

| Audit Period Ended | Rate Base (Paid & Verified) | Audit Report (Paid & Verified) | Publisher's Statements (Paid & Verified) | Difference (Paid & Verified) | Percentage of Difference (Paid & Verified) | Rate Base (Analyzed Nonpaid) | Audit Report (Analyzed Nonpaid) | Publisher's Statements (Analyzed Nonpaid) | Difference (Analyzed Nonpaid) | Percentage of Difference (Analyzed Nonpaid) |
|-----------------------|--------------------------------|-----------------------------------|--|---------------------------------|--|------------------------------------|---------------------------------------|--|-------------------------------------|--|
| 06-30-13 | None Claimed | 102,580 | 102,580 | | | | | | | |
| 06-30-12 | None Claimed | 105,277 | 105,277 | | | | | | | |
| 06-30-11 | None Claimed | 115,171 | 115,171 | | | | | | | |
| 06-30-10 | None Claimed | 123,989 | 115,362 | 8,627 | 7.5 | None Claimed | 9,760 | 18,914 | -9,154 | -48.4 |
| 06-30-09 | None Claimed | 149,682 | 149,925 | -243 | -0.2 | None Claimed | 28,318 | 28,363 | -45 | -0.2 |
| Audit Period Ended | Rate Base (Combined) | Audit Report (Combined) | Publisher's Statements (Combined) | Difference (Combined) | Percentage of Difference (Combined) | | | | | |
| 06-30-10 | None Claimed | 133,749 | 134,276 | -527 | -0.4 | | | | | |
| 06-30-09 | None Claimed | 178,000 | 178,288 | -288 | -0.2 | | | | | |

We certify that to the best of our knowledge all data set forth in this Publisher's Statement are true and report circulation in accordance with Alliance for Audited Media's Bylaws and Rules.

Parent Company: Scholastic, Inc.

INSTRUCTOR, published by Scholastic Inc. • 557 Broadway • New York, NY 10012-3999

DANIELLE MIRSKY MICHELE ROBINSON Date Signed: July 31, 2014

VP, Marketing Group Publisher

| | Analyzed Issue Date | 03/01/14 |
|-----------|--|----------------|
| 04-0515-0 | Analyzed Issue Text (for double month issue date) Average Single Copy Price Association Subscription Price | 4.00 |
| | U.S. Subscription Price | 14.00 |
| | Canadian Subscription Price International Subscription Price | 24.95 27.95 |